

Eink

2020 Q4
Investor Conference



E Ink Confidential
Confidential

Safe Harbor Statement



Statements in this presentation that are not strictly historical, including the statements regarding the market, economy, the Company's ePaper and other business, the Company's future product launches, the Company's positioning and expectations for 2021 and future periods, and any other statements regarding events or developments that we believe or anticipate will or may occur in the future, may be "forward-looking" statements within the meaning of the securities laws in Taiwan. There are a number of important factors that could cause actual events to differ materially from those suggested or indicated by such forward-looking statements and you should not place undue reliance on any such forward-looking statements. These factors include, among other things, the uncertainty in the economy, contractions or growth rates and cyclicity of markets we serve, competition, our ability to develop and successfully market new products and technologies and expand into new markets, our ability to successfully identify, consummate and integrate appropriate acquisitions, contingent liabilities relating to acquisitions, risks relating to potential

impairment of goodwill and other long-lived assets, currency exchange rates, our compliance with applicable laws and regulations and changes in applicable laws and regulations, tax audits and changes in our tax rate and income tax liabilities, litigation and other contingent liabilities including intellectual property and environmental matters, risks relating to product defects and recalls, the impact of our debt obligations on our operations, raw material costs, our ability to adjust purchases and manufacturing capacity to reflect market conditions, legislative reforms and other changes in industry, labor matters, our relationships with and the performance of our customers and partners, risks relating to man-made and natural disasters, our ability to achieve projected cost reductions and growth, and international economic, political, legal and business factors. These forward-looking statements speak only as of the date of this presentation and the Company does not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise.

Q4 and 2020 Results

2020 Results

- Tripled Operating Profit YoY
- Revenue, Operating Profit and Net Income all 7-year high
- Decreased Non-Op Income from exchange loss and royalty

NTD, Million	2020.Q4	YoY	QoQ	2020	YoY
Revenue	4,258 USD 148M	+24% +32%	-4% -2%	15,363 USD 521M	+13% +18%
Operating Profit	603 14%	+122%	-27%	1,847 12%	+230%
Non-Op Income	664	+69%	+336%	2,393	-24%
Net Income	1,015	+65%	+23%	3,603	+17%
EPS	0.89 NTD			3.18 NTD	

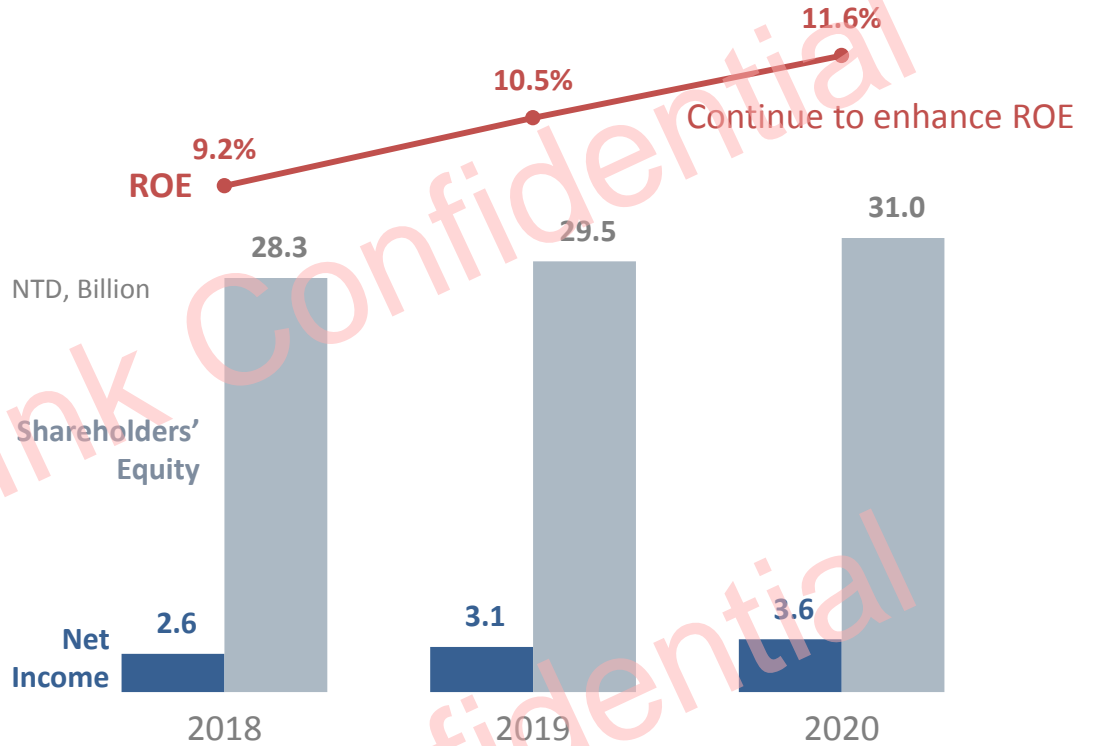
Operating Profit

Operation Profit improvement of 230% YoY

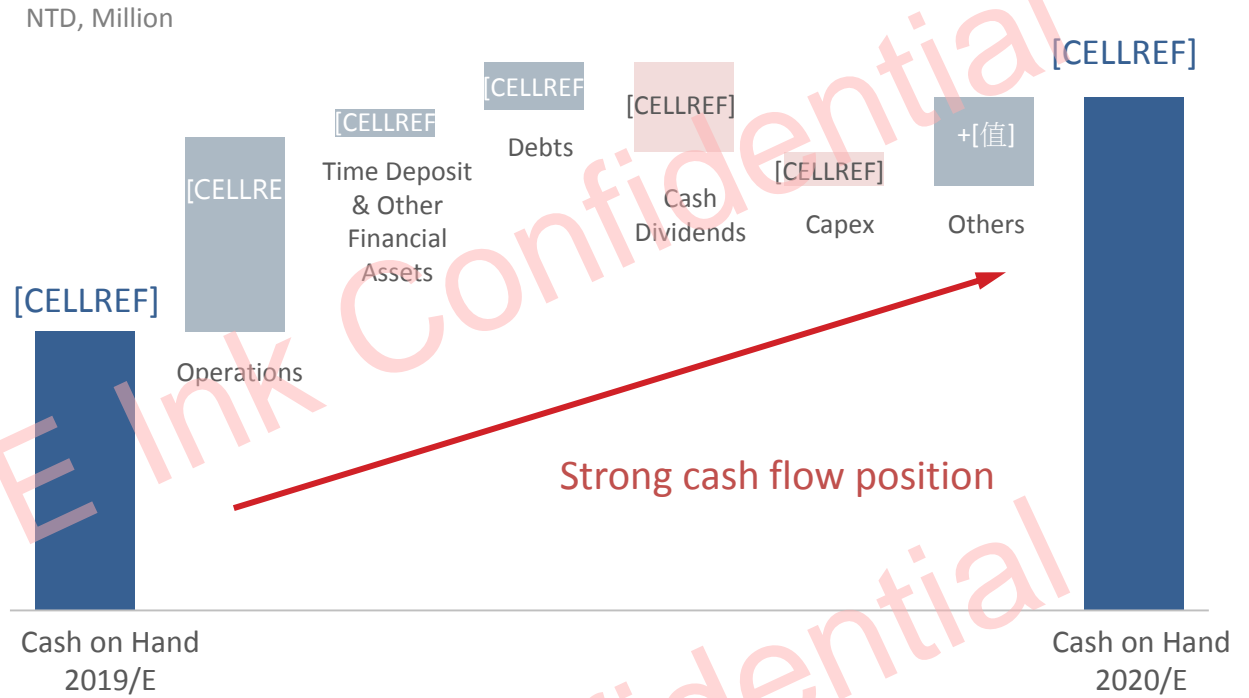
- *Strong demand from market across all categories: eReader, eNote, Signage and ESLs.*
- *Well managed costs and expenses*



Return on Equity



Cash Flow



Q4 Accomplishment

台灣精品金質獎
2021



Advanced Color ePaper (ACeP)
E Ink Gallery™

TIME
BEST
INVENTIONS
2020



reMarkable 2
The next-generation paper tablet



E Ink Kaleido™



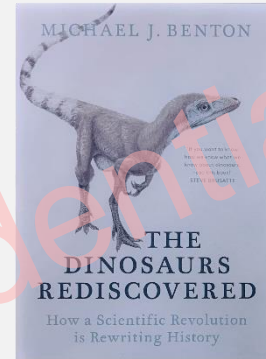
E Ink Kaleido™ Plus with Video Capability



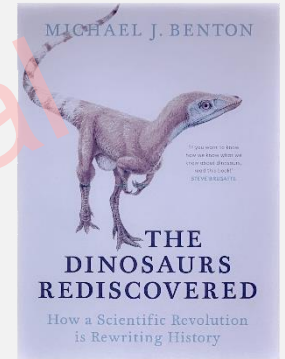
E Ink Kaleido™ Plus

Print Color Technology Breakthrough

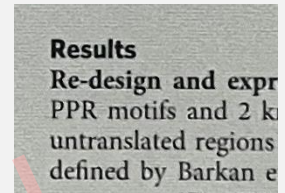
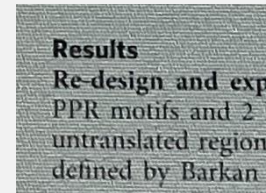
- **3 times color saturation** creates more saturated images
- **Faster ink** enables quicker updates for animations and video
- **Reduced graininess** brings crisper text and more detailed color graphics



Kaleido™



Kaleido™ Plus



▶ Ideal for Text Book & Education / Professional Devices



Colorful, Writable, Portable

BOOK
Nova3 Color
7.8 inch



PocketBook
InkPad Color
7.8 inch

Continuing Growth

Go **Color** & Larger



ESL (Electronic Shelf Labels) and signage

Maintaining strong momentum beneath COVID-19 Pandemic



7.8" BOOX Nova3 Color

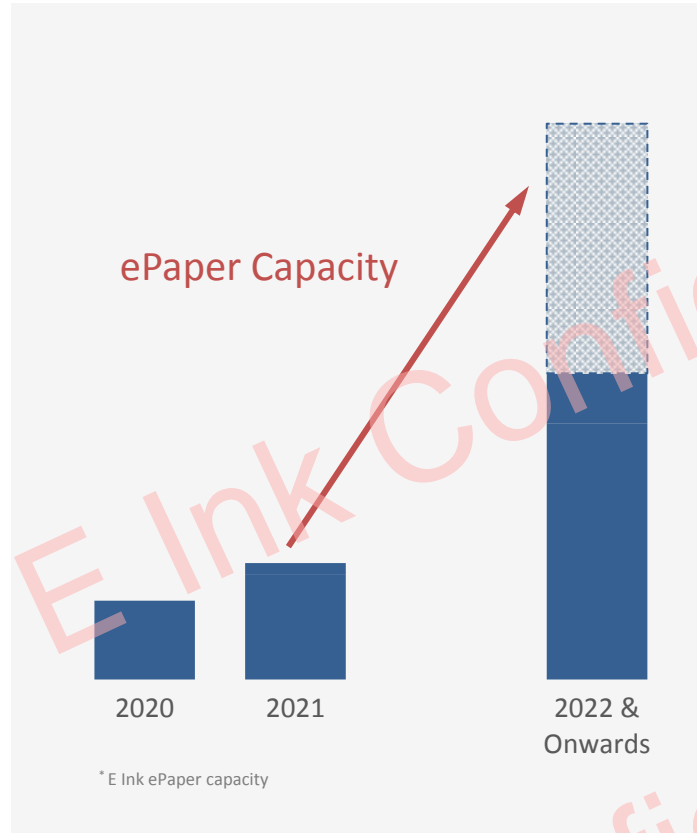
E Ink
Kaleido™
Plus



eReader & eNote

Color, larger sizes and note-taking enabling drive device replacement and upgrade cycle

Capacity Expansion



4 additional ePaper production lines

- **Line H1 & H2**

Investment approved by E Ink's BoD in Dec 2020

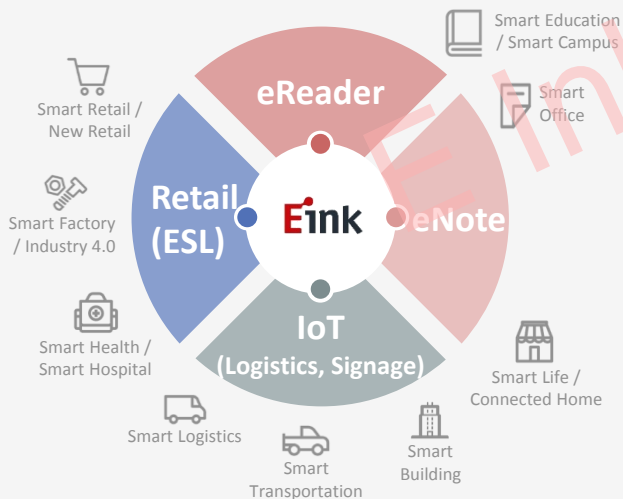
- **Line H3 & H4**

Additional Investment approved by E Ink's BoD in Mar 2021

Future Prospects

Profitability

- Strengthen E Ink Film business in all categories
- Expand ePaper module partners
- Create values with partners in smart spaces

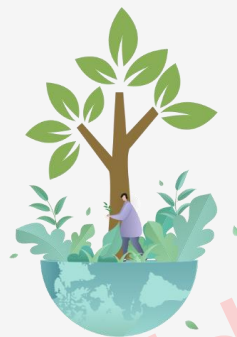


&

Sustainability

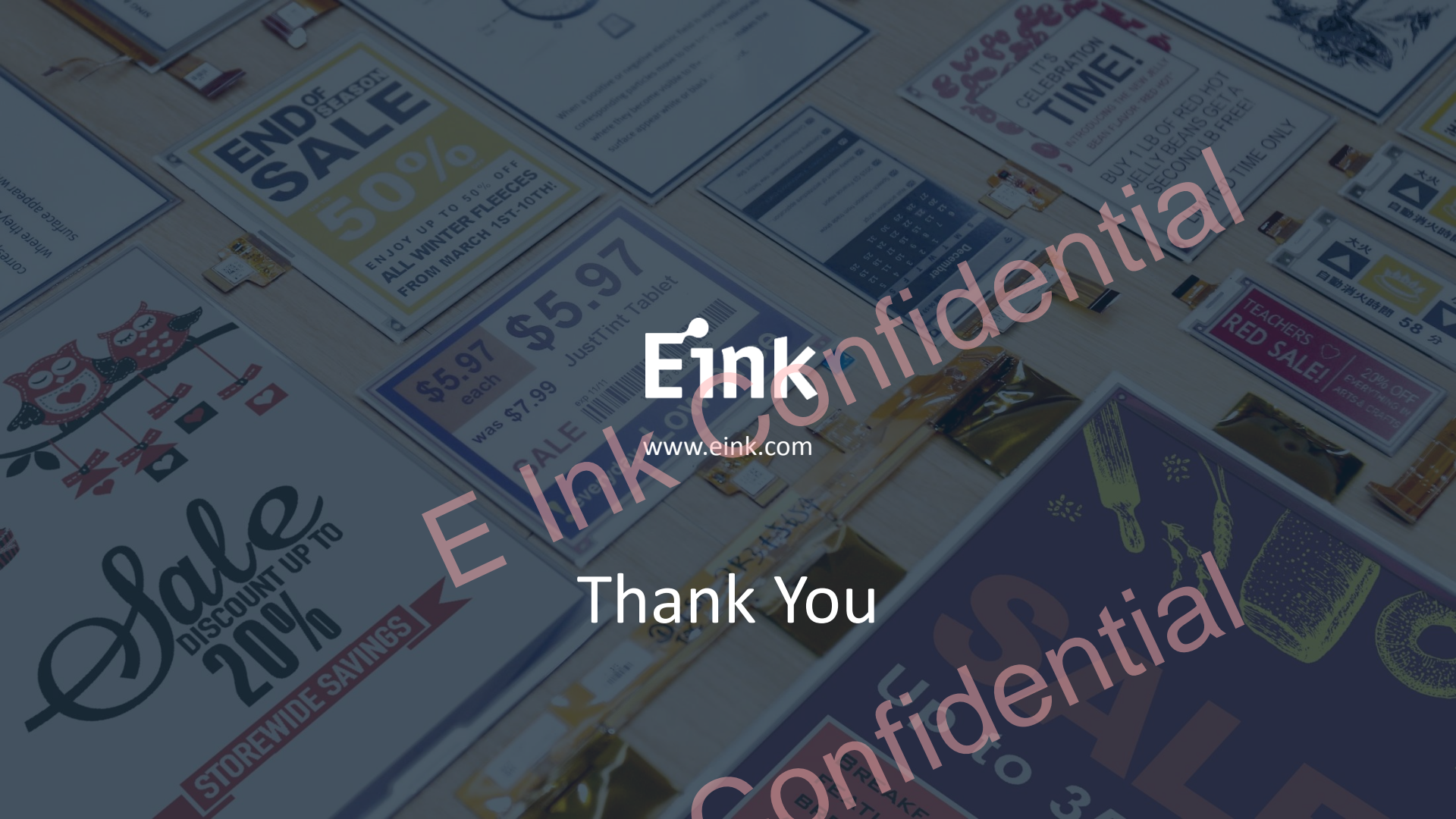
- Adhere to ESG principles and implement sustainable business philosophy

秉持ESG原則 落實永續企業經營理念



E Ink ESG Mission

- Transparency and Integrity
透明誠信
- Environmental Protection and Sustainability
綠色永續
- Local Care
在地關懷



END OF SEASON
SALE
50%
ENJOY UP TO 50% OFF
ALL WINTER FLEECES
FROM MARCH 1ST-10TH!

\$5.97
each
was \$7.99
JustTint Tablet

IT'S CELEBRATION
TIME!
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JELLY BEANS GET A
SECOND LB FREE!
LIMITED TIME ONLY

Sale
DISCOUNT UP TO
20%
STOREWIDE SAVINGS

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Thank You

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CONFIDENTIAL

QA Session

Adjust the control panel

Please make sure your microphone
is unmuted when you are speaking
(The audio is muted by default)

Raise your hand to ask a question
The MC will call your name when
they are about to unmute
attendee's microphone

